

AIRBUS

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SMIT

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Dear Veiko,

Airbus is serious about the protection of the investments made by its customers in its technology and has always been looking for solutions allowing business continuity. Airbus is therefore pleased to confirm our commitment for maintaining the TETRA technology up to a minimum of 2035.

This Airbus long-term support can be assured provided that:

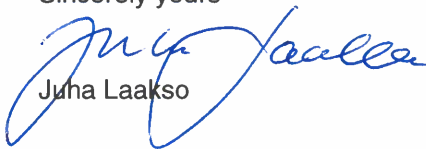
- a Service Agreement according to Airbus specifications is and remains in place during the whole TETRA lifecycle; and
- the network is kept up to date to avoid obsolescence of network elements; and
- the necessary HW and SW upgrades, as specified by Airbus, are made to comply with technology evolution and TETRA life-cycle management.

For the TB3 the Airbus own TB3 software is supported until 2035 and the hardware repair is guaranteed until 2030. If the spare parts stock would not be sufficient due to exceptional circumstances, a swap of TB3 base stations with TB4 will then be possible on a need-to basis.

Airbus is highly motivated to share and discuss its TETRA roadmaps including further migration towards broadband capabilities, taking benefit of the existing Ester TETRA network assets.

More generally speaking about the TETRA network developments we can see that the countries are moving in different pace towards the MCX era. The migration from TETRA to MCX needs to be smooth and implemented step by step to avoid disturbances to the operational use of the network. Therefore, many of the Airbus existing customers have chosen or are going to choose a hybrid approach, enabling TETRA and Agnet TETRA to work in parallel. The hybrid model provides an easy way for our customers to collect a comprehensive understanding of the future MCX requirements.

Sincerely yours



Juha Laakso

